



APPROACH

# Advanced, economical, and eco-friendly synthesis route for photochromic functional glasses

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# OUTLINE

- The Problem & Opportunity
- The Solution – Research Innovation
- Impact
- Call to Action

# The Problem & Opportunity

**Glass** is widely used in many aspects of modern life: windows flat glass, glass containers, fiberglass, transportation, optoelectronics, and other.

A global manufacturing market size of almost **300 billion USD is estimated for 2024.**

**The scientific challenge:** a huge bottleneck in the fabrication of glasses **lies on the necessity of high-temperature (high-T) melting procedures, often  $>1200\text{ }^{\circ}\text{C}$ .**

**The typical high-T methods pose three important disadvantages:**

1. Expensive while leaving heavy environmental footprint.
2. Renders impossible the incorporation of many functional materials, i.e. not able to sustain high-T melting, thus limiting their potential towards modern applications.
3. Even if the desired materials can sustain the high-T protocol, the spatial positioning inside the glass is entirely uncontrolled.

# The Solution – Research Innovation

## The innovative post-melting encapsulation (PME) solution:

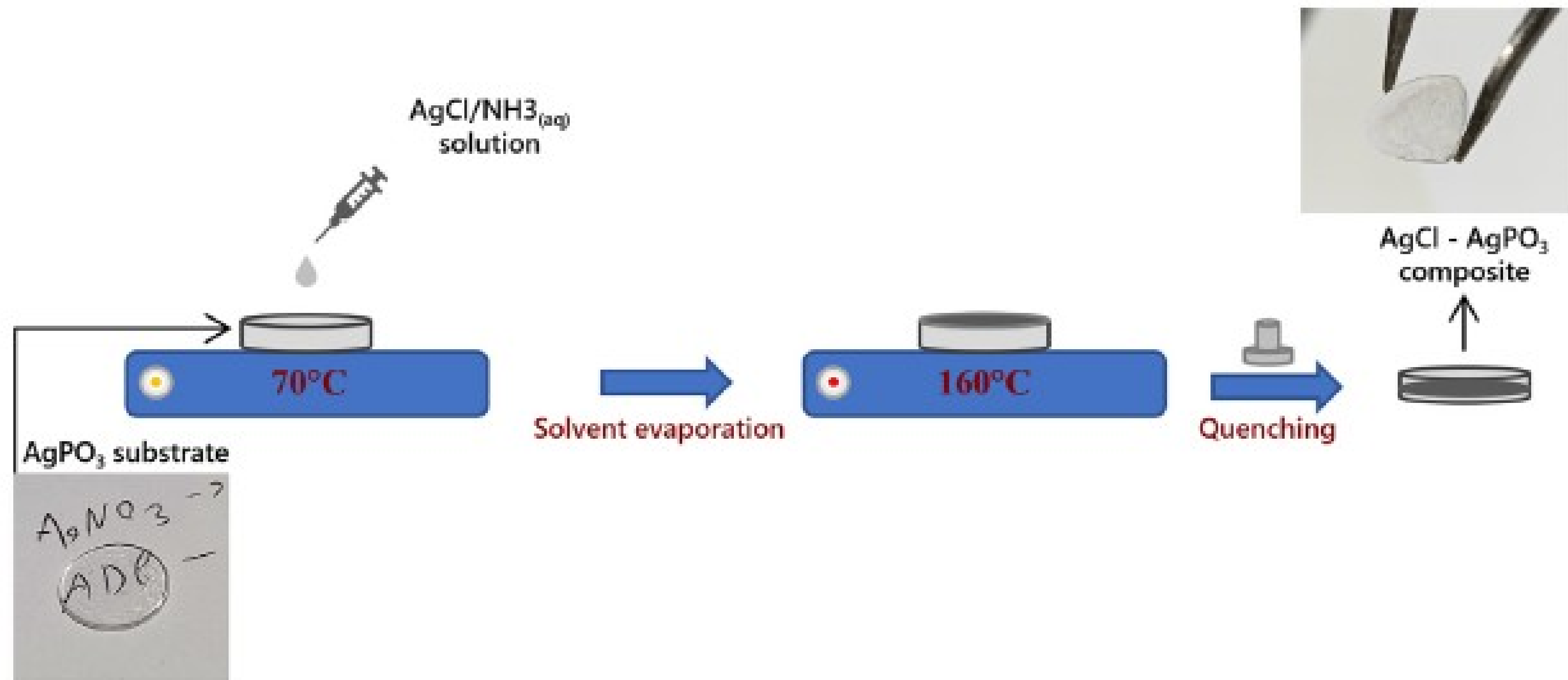
The developed **low-T PME technology** resolves simultaneously the drawbacks of the typical high-T melting operations.

### Beyond the current state-of-the-art (SOA):

1. It allows the incorporation of functional materials within transparent glasses **below 190 °C, i.e. being cost-effective with minimal environmental footprint.**
  2. Renders **possible** the incorporation of temperature sensitive functional materials inside glass.
  3. It provides a **controlled way of positioning materials** and functional layers within glasses.
- The combination of these breakthrough solutions exceeds the current SOA when it comes to the fabrication of functional transparent glasses **with enormous potential towards next-generation applications and new markets.**

# The Solution – Research Innovation

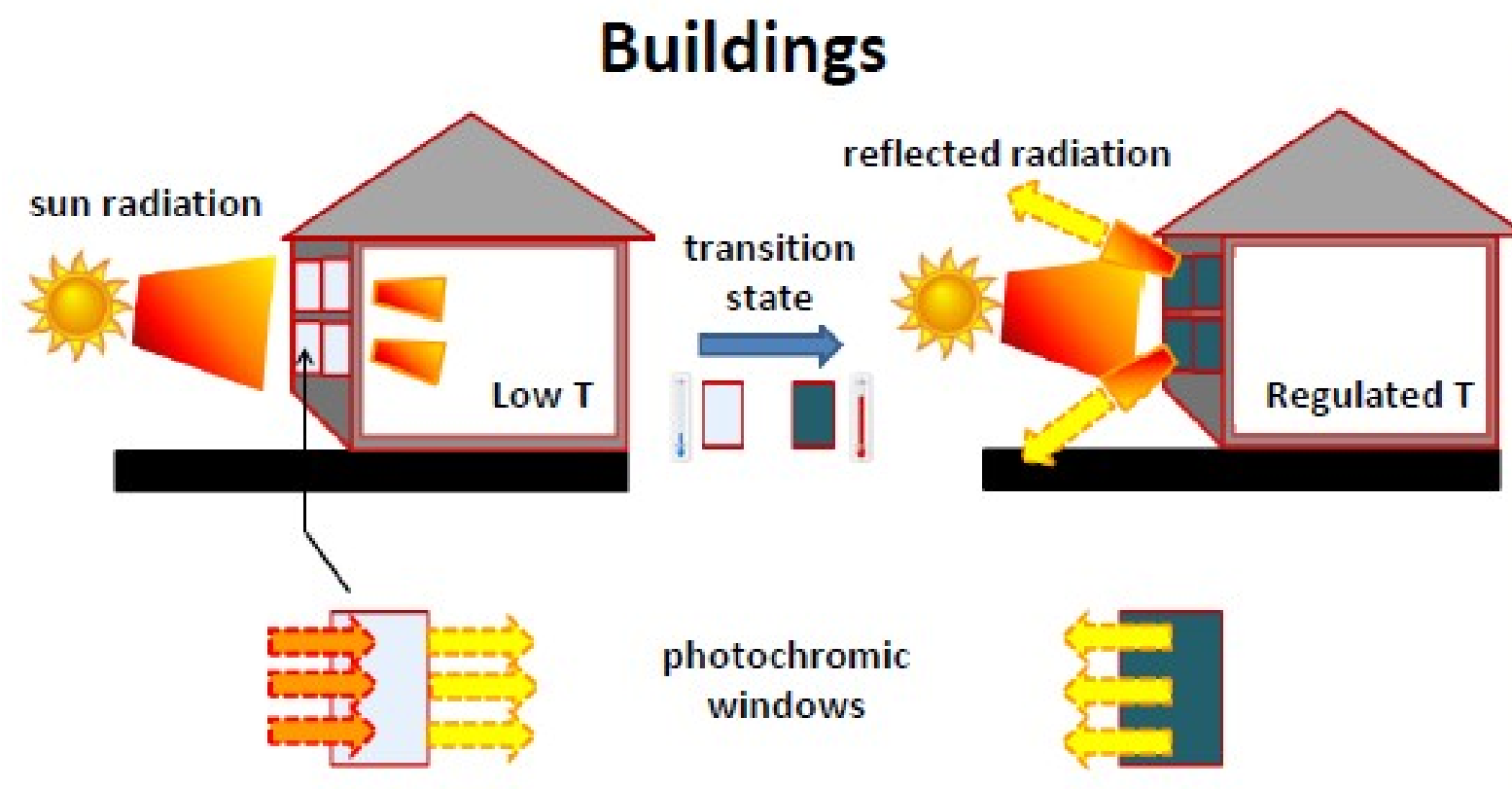
**The innovative post-melting encapsulation (PME) solution:**



# The Solution – Research Innovation

## Indicative eco-friendly green applications Photochromic glass windows for green buildings and vehicles

Energy saving and greenhouse gas emission reduction by self-sustained and wirelessly monitored interior temperature regulation of Green Buildings and Smart Vehicles



# Impact

Technology	Temperature	Energy consumption*	Environmental footprint*	Key features
<b>Typical melting High-T (current SOA)</b>	> 1200 °C	11.6 GJ/t <sub>Glass</sub> 605 Euros/t <sub>Glass</sub>	PR CO <sub>2</sub> : 190 (kg <sub>CO2</sub> /t <sub>RM</sub> ) ER CO <sub>2</sub> : 337 (kg <sub>CO2</sub> /t <sub>Glass</sub> )	Limited availability of photochromic materials Uncontrolled incorporation Higher amount of photochromic material/glass sq. m.
<b>Low-T PME by IESL-FORTH (beyond SOA)</b>	< 190 °C	7.4 GJ/t <sub>Glass</sub> 387 Euros/t <sub>Glass</sub>	PR CO <sub>2</sub> : 122 (kg <sub>CO2</sub> /t <sub>RM</sub> ) ER CO <sub>2</sub> : 216 (kg <sub>CO2</sub> /t <sub>Glass</sub> )	Multiple selection of functional materials Reduced amount of photochromic material/glass sq. m. Controlled incorporation Controlled degree of immersion Patterns formation

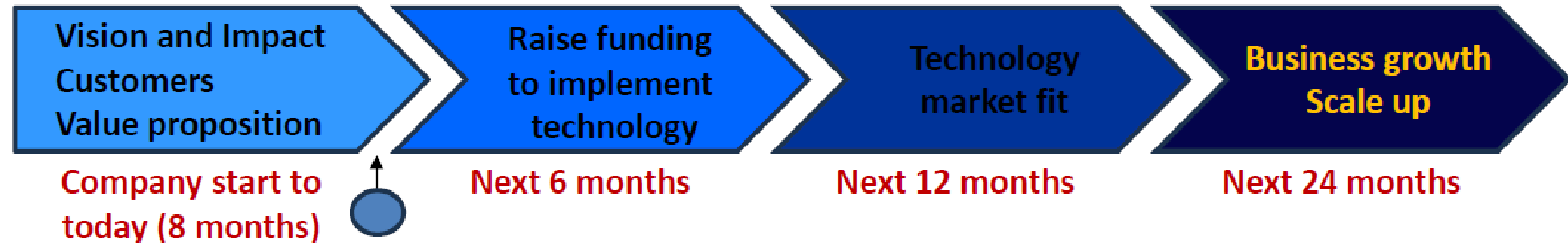
## Market potential:

The flat glass manufacturing global market size was of about **287 billion USD last year**, whereas it is anticipated to reach over **380 billion USD in 2030**.

Europe alone holds around 1/5 of this market, **i.e. 57 billion USD (2023) and 76 billion USD (2030)**.



# Call to Action



**Vision:** Photo-chromic glass making requires high temperature procedures. Our innovative technology allows fabrication at low-temperatures with economic and environmental benefits.

**Customers:** Glass manufacturers, building operators and owners.

**Value proposition:** Reduce production cost and increase installation in next-generation energy efficient Green-Buildings and vehicles.

**Funding:** Raise funding for technology optimization and sustaining the start up until business growth (1000 K Euros).

**Technology market fit:** Determine and disseminate the benefits of implementing the novel technology.

**Business growth:** Produce glass at an industrial scale. Advertise the photo-chromic windows for scaling up the implementation towards reducing consumption of electricity, while minimizing environmental pollution.

**Scale up: Target the 57 billion USD European glass manufacturing market.**





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# THANK YOU

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